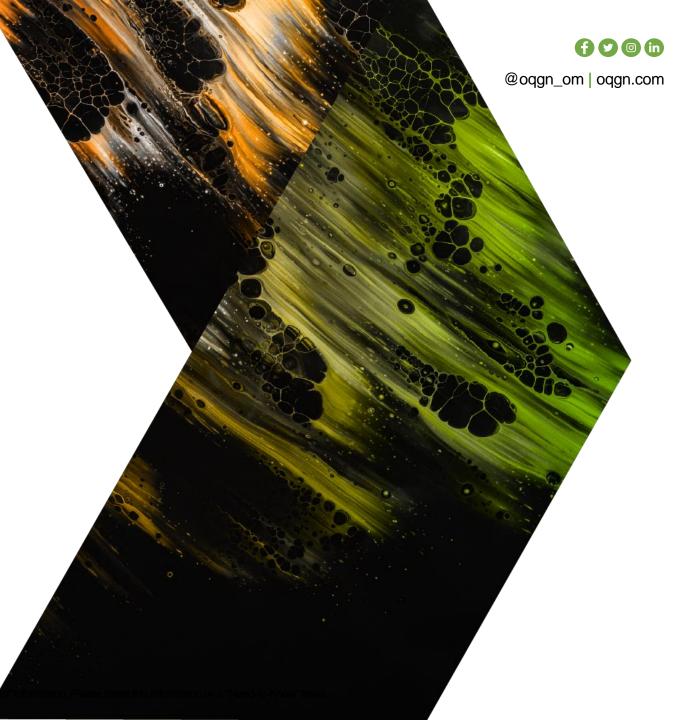
## Leading the Way in Gas Transportation



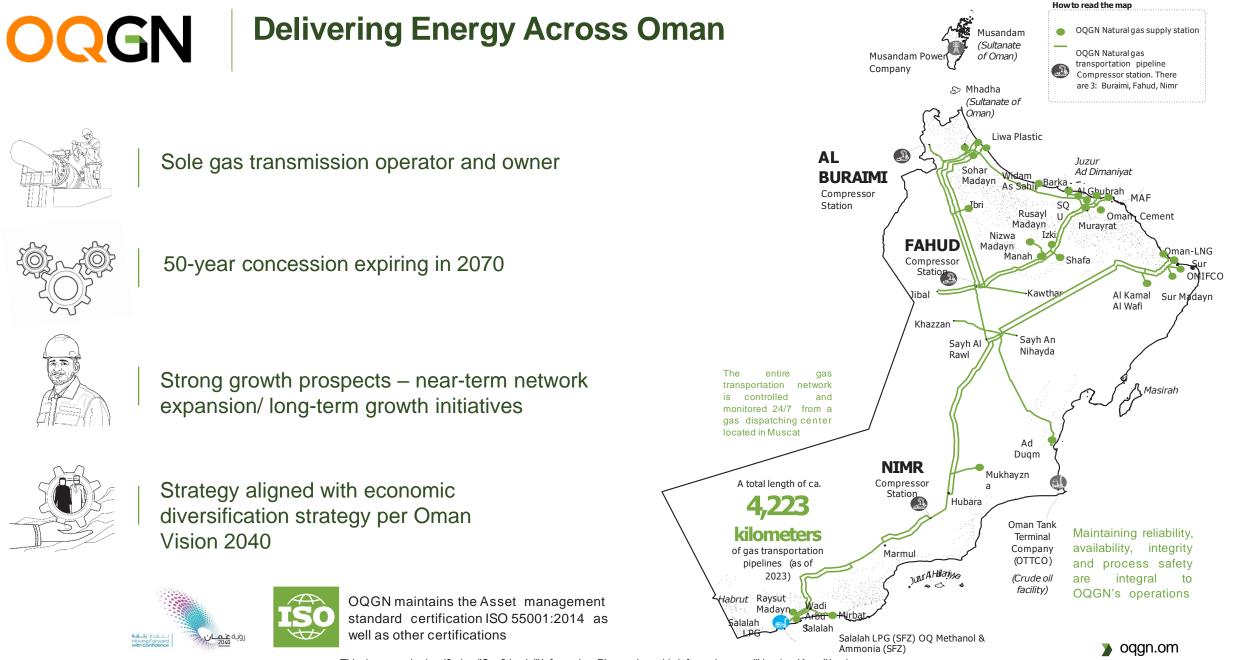


This document is classified as "Confiden

## **OQGN** in Brief







This document is classified as "Confidential" information, Please share this information on a "Need-to-Know" basis.









### Vast

### 4,223 km

of gas pipelines, 3 compressor stations and 29 gas supply stations

## Experienced

### 500+

Of dedicated, proud and highly qualified employees

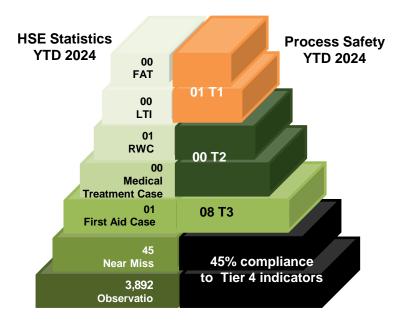
### **Established**

**130** major consumers across Oman – Power & Desalination plants, Fertilizers, Chemicals, Petrochemicals, Refineries, Steel & Cement plants.

### Reliable

**99.9%** gas availability with a total of **32.3 Bn Cubic Meter** of gas transported, which is 6% higher than last year (30.3 BCM in Q3 2023).



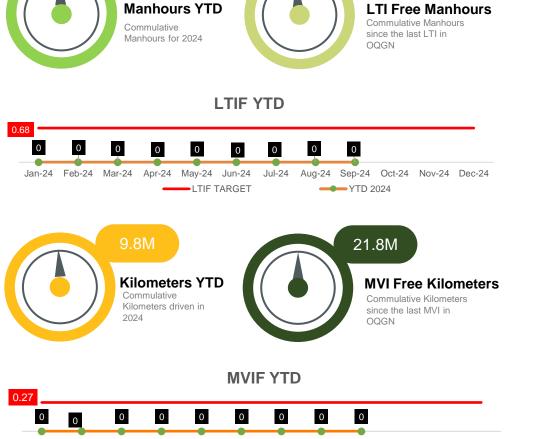


#### **Financial Statistics**

OMR 88.1 Mn (75.9%)	Adjusted	Net	D
Regulated Adjusted EBITDA	Adjusted I	EBITE	)A
OMR Million			

Total income: 115.3

- Net Profit : 38.1
- Debt / Regulated A : 2.9X
- Adjusted Net Debt / RAB : 0.34X

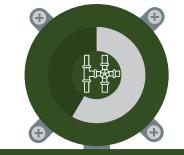


5.8M

# **OQGN** Key Highlights







#### **Business**

- Successfully completed the audit of H1 2024 financials with our new auditors EY and shared the audited financials with shareholders and uploaded the financials in MSX.
- Maintained full compliance with Sharia requirements (AAOIFI).
- OQGN's 2023 annual report was recognized as one of the best annual report from a company listed in MSX

#### **Energy Transition**

- OQGN is actively involved in Hydrom's feasibility study, to ensure alignment on technical, commercial, financial, and legal considerations, study is expected to be finalized by Q4 24.
- Building on the MoU signed in 2023, OQGN is collaborating with Oxy to develop an attractive CCUS value chain to meet Oxy's CO2-EOR requirements, including commercial aspects with regards to the CO2 transport pipeline.
- Governed by a JSA, OQGN is working with Shell, OQ & PDO on Blue Horizons' pre-FEED. OQGN is exploring attractive commercial models with regards to the CO2 transport pipeline, ensuring bankability & shareholder value.

#### **Projects**

- OQGN has successfully executed a Remote Techno Plug (RTP) operation on its 48" tie-ins at Gas Network Hub (GNH) to the newly constructed gas blending station, a first in Oman to be done.
- Completed 1 Mn manhours without LTI for the project Duqm SEZAD.
- Inauguration of the 32" South Grid Debottlenecking Project (SAIB)

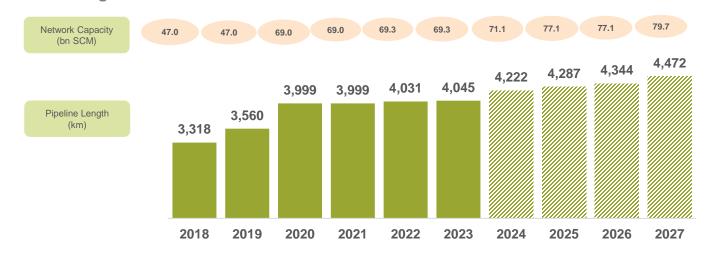
## **Growth And Future Aspiration**

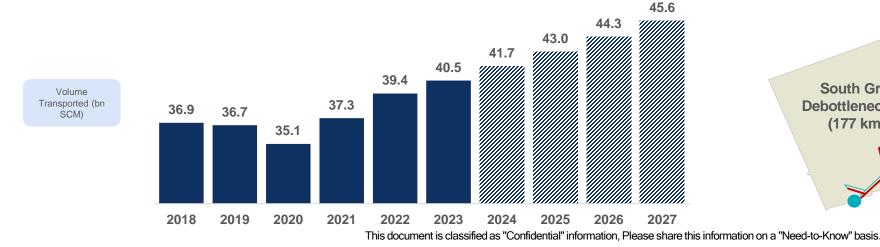


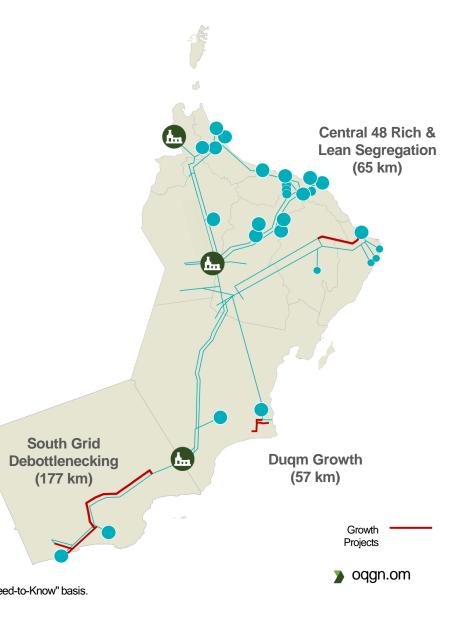


# OQGN OQGN continues expanding its natural gas network to meet growing natural gas demand in the medium-term

OQGN's natural gas network is expected to grown by an average of 3% during Price Control-3

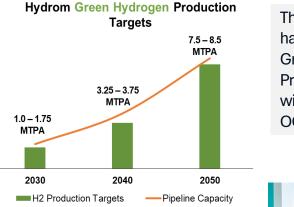






# OQGN Collaborating with The Government to develop hydrogen pipeline infrastructure

OQGN has been appointed as the National Infrastructure Provider for H2 pipelines, advising Hydrom on master planning & collaborating with partners



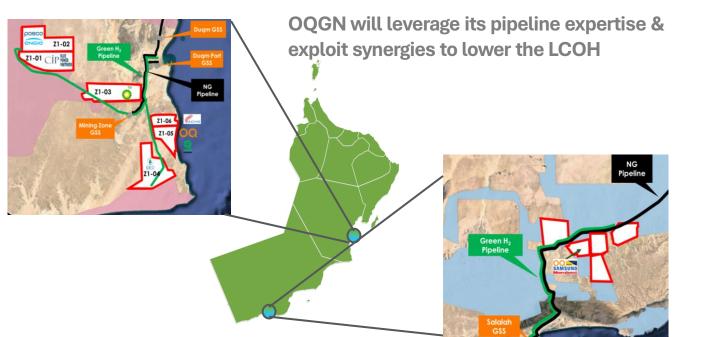
OQGN is actively involved in Hydrom's feasibility study, to ensure alignment on technical, commercial, financial, and legal considerations, study is expected to be finalized by Q4 24.



OQGN conducted a strategy study on Hydrogen to assess the intricacies of developing a Hydrogen CUI and its commercialization, ensuring that OQGN emerges as a leading Hydrogen Network Operator.

The Sultanate of Oman has set out ambitious Green Hydrogen Production Targets that will be enabled by OQGN.



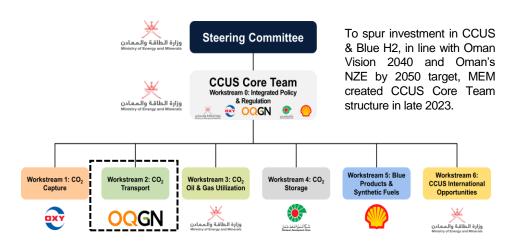


OQGN is planning to develop an optimal hydrogen pipeline network to cater to announced & future blocks, taking advantage of economies of scale & ROW efficiencies to lower transportation costs.

# OQGN

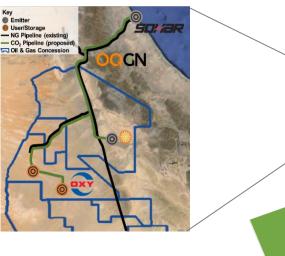
# OQGN is conceptualizing the CO2 pipeline network to meet first movers' requirements

Ministry of Energy & Minerals is developing CCUS & Blue H2 regulations & policies with key stakeholders



- OQGN is advising MEM on regulatory & techno-commercial aspects of CO2 transport.
- To enable first movers, MEM designated Trailblazer Project status to 3, commercial scale CCUS projects.

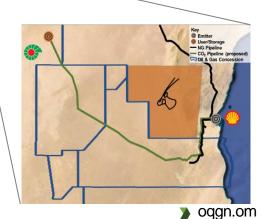
OQGN is collaborating with stakeholders to develop Trailblazer Projects



Building on the MoU signed in 2023, OQGN is collaborating with Oxy to develop an attractive CCUS value chain to meet Oxy's CO2-EOR requirements, including commercial aspects with regards to the CO2 transport pipeline.

#### OQGN🕐 OQ 🐲

Governed by a JSA, OQGN is working with Shell, OQ & PDO on Blue Horizons' pre-FEED. OQGN is exploring attractive commercial models with regards to the CO2 transport pipeline, ensuring bankability & shareholder value.



This document is classified as "Confidential" information, Please share this information on a "Need-to-Know" basis.

## Q3 2024 Performance

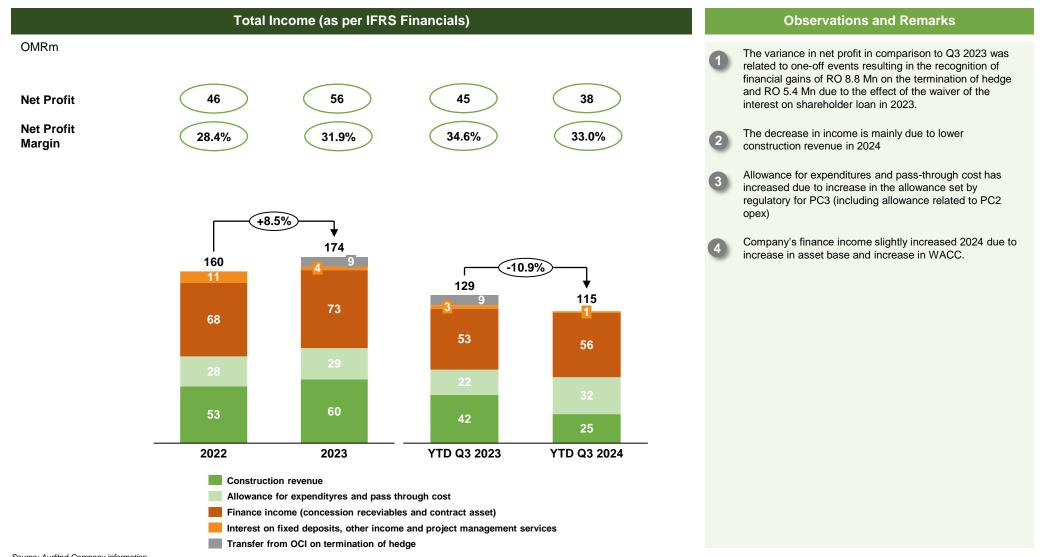


al" information, Please sh

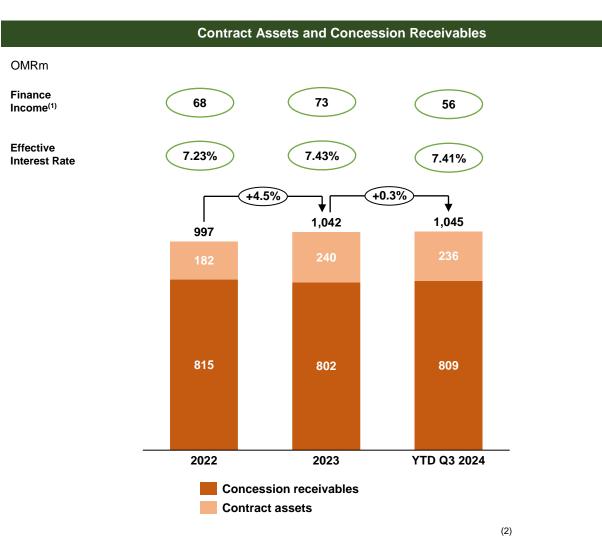


# OQGN

### **OQGN's IFRS Income Build-up**







#### **Observations and Remarks**

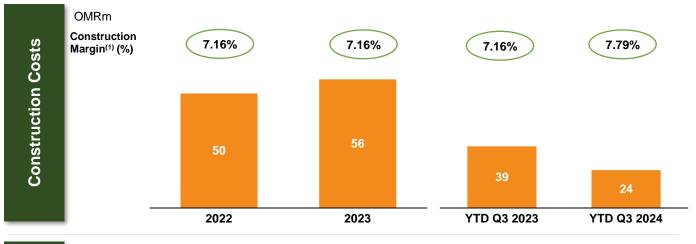
Total Contract Assets and Concession Receivables grew in 2023 by 4.5% and have remained stable in 2024.

(1) Includes finance income on contract assets and concession receivables.

(2) Only including contract assets due from MEM.

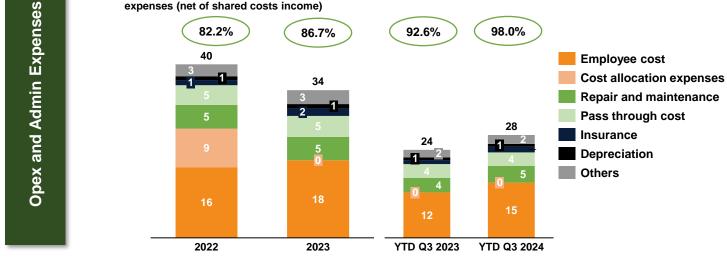
# OQGN

#### **OQGN Costs Overview**



#### OMRm

Operating Expenditures and Pass-through costs allowances as a % Opex and Admin expenses (net of shared costs income)



#### **Observations and Remarks**

- 1 OQGN recorded a decrease in Construction Costs in 2024 compared to 2023 due to more construction activity in 2023.
- Construction margin is equal to the CWIP WACC
- Opex and admin expenses increased in 2024 vs 2023 mainly due to increase in employee cost driven by bonus provision and change in accounting treatment of Project Delivery employee related cost.

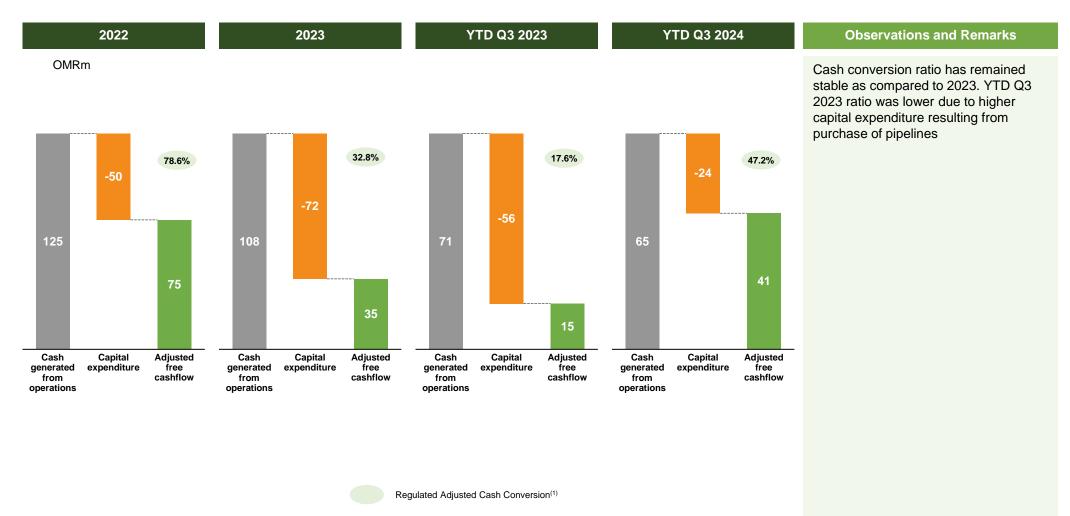
4

Opex and pass-through allowance as a percentage of actual Opex and admin expenditure has increased to 98.0% in 2024 vs. 92.6% in 2023 due to higher opex allowance agreed with regulator for 2024.

(1) (Construction Revenue – Construction Costs) / Construction Costs.

# OQGN

#### **Cash Generation Supported By Attractive RAB Terms**



(1) Regulated Adjusted Cash Conversion = Adjusted FCF (i.e., cash generated from operations (before deducting income tax paid, employees' end of service benefits paid, interest paid, interest paid, interest income received on fixed deposits and receipt of Connection Fee) minus Capital Expenditures) / Regulated Adjusted EBITDA.

#### OQGN **Commitment To A Robust Capital Structure Allowing For Future CAPEX Funding** And Sustainable Dividend Distribution

#### ... Ensuring Ample Room for Leverage Capacity



2022

2023

YTD Q3 2024

oqgn.om

Efficient Capital Structure...

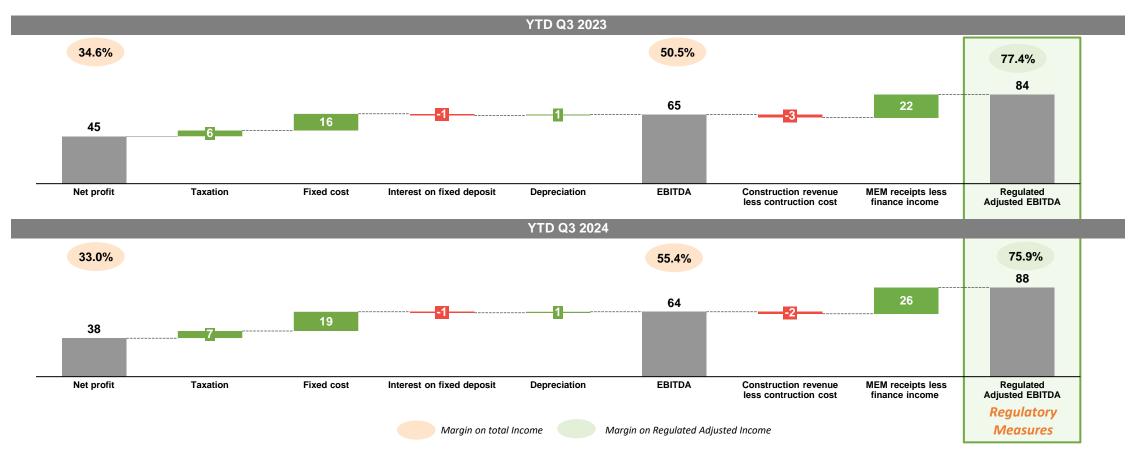
OMRm (1 OMR = 2.6 USD)	As of Dec-23	As of Sep-24
Term Loan	329	360
Total Debt	329	360
Cash and Cash Equivalents	(24)	(41)
Adjusted Net Debt	306	319
Adjusted Net Debt / Regulated Adjusted EBITDA	2.85x	2.90x
Adjusted Net Debt / RAB	0.30x	0.34x

This document is classified as "Confidential" information, Please share this information on a "Need-to-Know" basis.

### Net Profit To Regulated Adjusted EBITDA Bridge

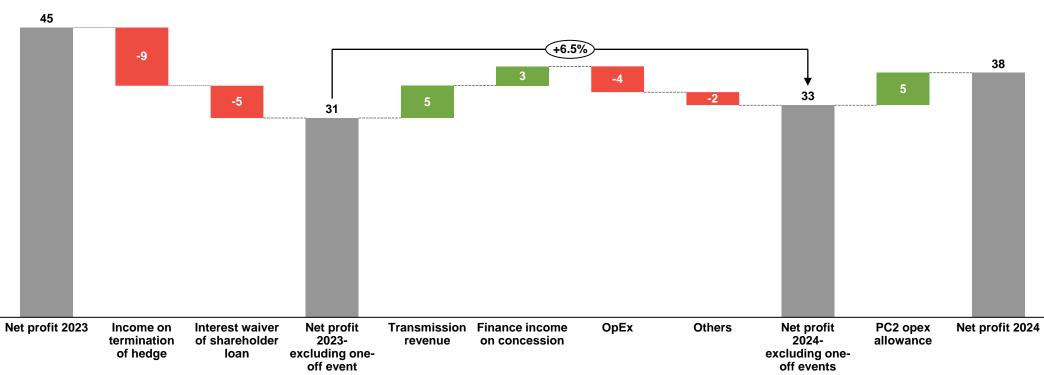
OMRm

OQGN





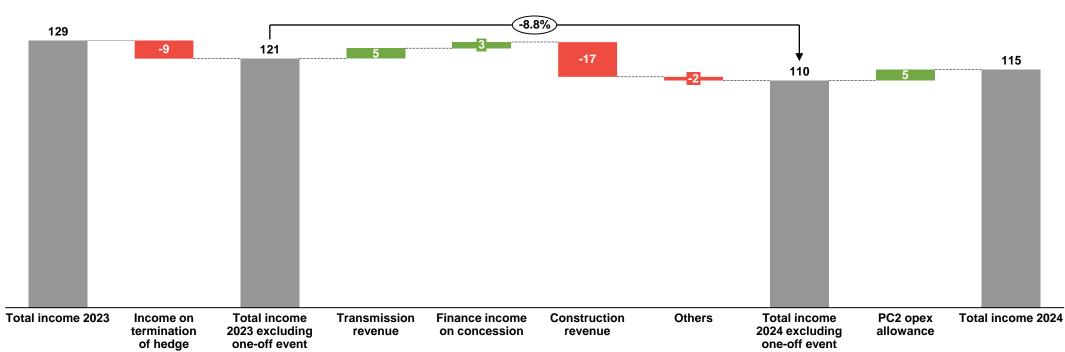
OQGN's performance reflected a RO 2.2 Mn increase in net profit supported by commencement of Price Control 3 which entailed a better OpEx allowance and WACC as compared to Price Control 2.



OMRm



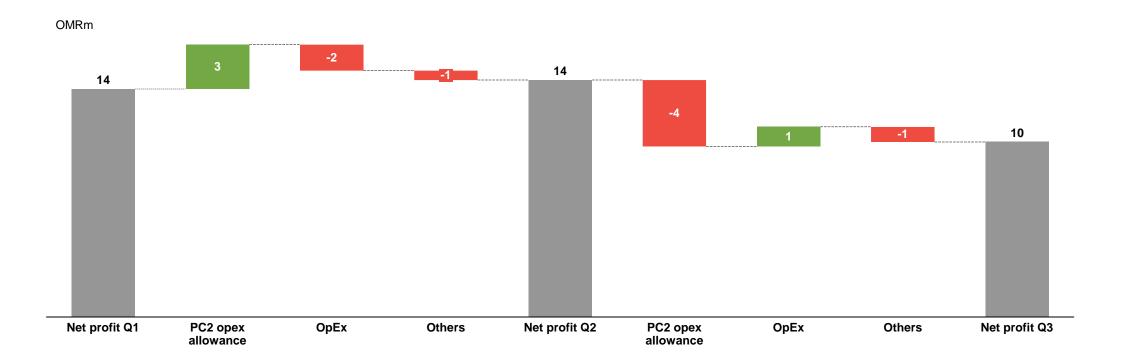
OQGN's performance reflected a RO 10.6 Mn decrease in total income mainly due to lower construction revenue in 2024 partly offset by higher transmission revenue and finance income



OMRm



The variation in quarterly profits is mainly due to one-off revenue related to OpEx allowance of PC2 expenses recognized in Q2 net profits



## **Thank You!**



